

New Era, New Opportunities:

Making Medicaid Work for You

Logistics

- Please use the Q&A box to ask questions throughout today's webinar
- If you have any questions or run into any technical problems, please use the Chat, and the staff will help you
- You also can email <u>info@oralhealthkansas.org</u> if you have any problems

- There will be a total of 3.5 dental
 CEs available for participating in this webinar series
- If you need CEs, please put your name and email address in the Chat
- CE certificates will be sent at the end of the webinar series



- Support for dental professionals in being successful Medicaid providers
- Education programs for dental professionals and people with disabilities
- Communication tools to break down barriers



Join us in making dental care more accessible and equitable for all.











Center for Oral Health Policy & Management







COMMUNITY ENGAGEMENT INSTITUTE

CENTER FOR ORGANIZATIONAL DEVELOPMENT



















New Era, New Opportunities Webinar Series





This project is funded by the Kansas Department of Health and Environment – Division of Health Care Finance (KDHE-DHCF) and ARPA.

Meet the Staff

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New Era, New Opportunities Webinar Series

August 19: Medicaid Dental: New Rates, Better Coverage

August 26: Your Practice, Your Way: Managing Your Patient Mix

September 2: Get to Know Your MCOs

September 9: Enrollment & Credentialing

September 16: Filing Medicaid Claims

September 23: Do Well by Doing Good: Medicaid Opportunities

September 30: My Dental Care Passport

Today's agenda

- A Medicaid Review
- Program Improvements
- The Need Is Great
- Resources



A Medicaid Review

Medicaid Program

- Covers low-income individuals, including:
 - Children
 - Pregnant women
 - People with disabilities
 - Older adults
- Federal/State Program
- Approximately 415,000 Kansans covered
- Dental care for children has been included since the beginning



Medicaid Program: KanCare

- Kansas Medicaid program switched to managed care in 2013
- Three managed care companies (MCOs):
 - Healthy Blue
 - Sunflower Health Plan
 - United Healthcare
- Members choose which MCO to join
- Dental providers choose which MCOs to contract with



Program Improvements

2022 Adult Dental Benefit Package

KMAP GENERAL BULLETIN 22140

- \$3.5 million for new services
 - o Fillings
 - Crowns
 - Periodontal Care
 - Silver Diamine Fluoride
- 42 D-codes included
- Effective July 1, 2022

Update to Dental Coverage for Ages 21 and Older

Effective with dates of service on and after July 1, 2022, Medicaid will cover members ages 21 and older for the following dental codes:

D1354	D2140	D2150	D2160	D2161	D2330	D2331
D2332	D2335	D2390	D2391	D2392	D2393	D2394
D2710	D2740	D2751	D2752	D2753	D2783	D2791
D2792	D2910	D2920	D2921	D2928	D2930	D2931
D2940	D2951	D2954	D2957	D4210	D4211	D4230
D4231	D4268	D4341	D4342	D4346	D4355	D4910

Note: The effective date of the policy is July 1, 2022. The implementation of State policy by the KanCare managed care organizations (MCOs) may vary from the date noted in the Kansas Medical Assistance Program (KMAP) bulletins. The KanCare Open Claims Resolution Log on the KMAP Bulletins page documents the MCO system status for policy implementation and any associated reprocessing completion dates once the policy is implemented.

2023 Denture Benefit Package

KMAP DENTAL BULLETIN 23145

- \$1.2 million for new services
 - Dentures
 - o Partials
 - Adjustments
 - Relines
 - Repairs
- 38 D-codes included
- Prior authorization is required:
 - o Treatment plan, radiographs
- Effective July 1, 2023

Coverage of Denture and Partial Prosthetics for Ages 21 and Older

Effective with dates of service on and after July 1, 2023, Medicaid will cover members ages 21 and older who meet medically necessary criteria for the following dental codes:

Code	Rate	Code	Rate
D5110	\$1106.14	D5611	\$131.25
D5120	\$1107.92	D5612	\$131.25
D5211	\$830.35	D5621	\$133.65
D5212	\$843.91	D5622	\$133.65
D5213	\$1177.06	D5630	\$59.40
D5214	\$1176.75	D5640	\$111.83
D5225	\$801.90	D5650	\$138.87
D5226	\$801.90	D5660	\$170.67
D5282	\$184.29	D5670	\$103.95
D5283	\$184.29	D5671	\$103.95
D5284	\$184.29	D5730	\$242.35
D5286	\$184.29	D5731	\$243.05
D5410	\$89.10	D5750	\$312.61
D5411	\$89.10	D5751	\$314.29
D5421	\$59.40	D5760	\$297.00
D5422	\$48.17	D5761	\$297.00
D5511	\$132.05	D5850	\$96.23
D5512	\$132.05	D5851	\$96.23
D5520	\$113.28	D6930	\$89.10

https://portal.kmap-state-ks.us/Documents/Provider/Bulletins/23145%20-%20Dental%20-%20Coverage_of_Denture_and_Partial_Prosthetics_for_Ages_21_and_Older.pdf

2024 Preventive Care Package

KMAP GENERAL BULLETIN 24187

- \$4.8 million for new services
 - Dental exams
 - Cleanings
 - Radiographs (x-rays)
 - Oral hygiene counseling
 - Nutritional counseling
 - Tobacco counseling
- 25 D-codes included
- Effective July 1, 2024

Coverage of Preventative Dental for Ages 21 and Older

Effective with dates of service on and after July 1, 2024, Medicaid will cover members 21 years and older for the following preventative dental codes:

Code	Rate	Benefit Limits
99188	\$19.64	
D0120	\$24.26	
D0140	\$31.11	
D0150	\$33.20	
D0170	\$26.50	
D0210	\$63.60	
D0220	\$13.74	
D0230	\$11.45	
D0240	\$19.08	
D0251	\$21.20	

2025 Medicaid Dental Rate Increase

KMAP GENERAL BULLETIN 25144

- \$10.0 million for dental rate increases
- 152 D-codes included
- Increases:
 - o Exams: 50%
 - Cleanings/scaling & root planing: 35%
 - X-rays and composite fillings: 20%
 - All other codes 10%
- Effective July 1, 2025

Fiscal Year 2026 Dental Rate Increase

Effective with dates of service on or after July 1, 2025, the Medicaid reimbursement rates will be increased for the selected dental services as indicated in the attached Dental Code List.

Additionally, the maximum allowable for orthodontics will be increased to \$1,900.80.

Note: The rates noted in this bulletin are subject to future changes. Providers should check the Kansas Medical Assistance Program (KMAP) website for the most up-to-date rates.

Note: The effective date of the policy is July 1, 2025. The implementation of State policy by the KanCare Managed Care Organizations (MCOs) may vary from the date noted in the KMAP bulletins. The KanCare Open Claims Resolution Log on the KMAP <u>Bulletins</u> page documents the MCO system status for policy implementation and any associated reprocessing completion dates once the policy is implemented.

Rate Increase Examples

Procedure Code	Procedure Code Description	Previous Rate		July 2025 Rate	
D0120	Periodic Oral Evaluation	\$	24.26	\$	36.39
D0145	Oral Evaluation, Pt < 3 YRS	\$	30.74	\$	46.11
D0274	Bitewings - Four Films	\$	33.51	\$	40.21
D0330	Panoramic Film	\$	60.42	\$	72.50
D1110	Dental Prophylaxis Adult	\$	47.37	\$	63.95
D1120	Dental Prophylaxis Child	\$	34.66	\$	46.79
D2392	Resin Based Comp Two Surfaces Posterior	\$	85.80	\$	103.03

Find all the new rates here: https://pathwaystooralhealth.org/wp-content/uploads/2025/03/New-Medicaid-Dental-Rates-July-2025.pdf

Improvements in Kansas Medicaid dental program

2023

Denture

for adults

coverage added



2019-2020

Rate increases on preventive & diagnostic services as well as fillings

2022

Dental coverage extended to adults: fillings, crowns, periodontal care, & Silver Diamine Fluoride

2025

Dental and Sedation Dentistry rate increases



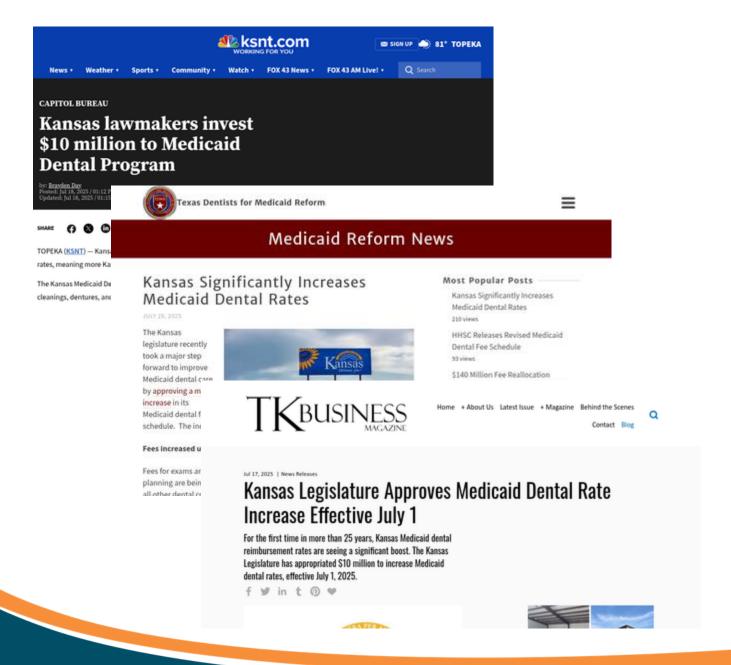
Managed Care begins in Kansas. All three MCOs offer limited adult dental coverage

2024

Preventive dental coverage added for to adults: exams, x-rays, & cleanings

\$27.4 million added to the Kansas Medicaid dental program in six years.

Visit Oral Health Kansas' Medicaid adult dental benefit webpage to learn more and find fact sheets for consumers and providers http://oralhealthkansas.org/MedicaidAdultDentalBenefits.html



\$10 million for dental reimbursement is the largest investment in the Kansas Medicaid rates in decades!

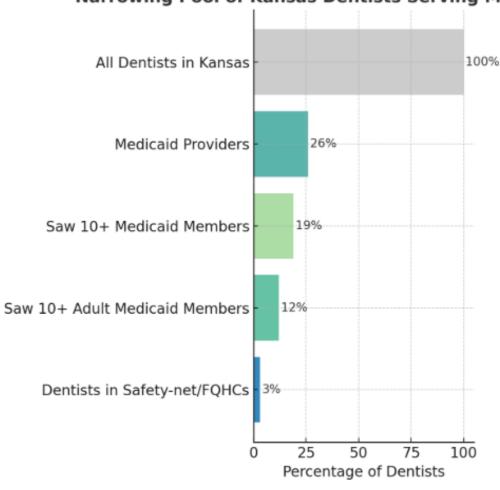
The Need is Great

Kansas Medicaid Dentists 2024

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0	0		1 0 1 0 1	1	1 Ottava		Riley	7	15	Jefferson	4			
Wallace	Logo	n	Gove	Trego	Elis	2 1	Lincoln	5	2 Balance	Geary Geary	Wabsersee	Shawnee	14 Douglas	73 Johns
0	1	Legan Gove 1 1	1	0 2	2		1 Elloworth	Saline Dickinson	1 Merris		0	N. Alder	10000	
	2			Ness	O Rush	3	2 Rice	6	2	-	2	Osage	2 Franklin	3 Man
Greeley	Wichita	Scott	lane		1	Barton		McPhersan	Marion	Chase	Lyon	2 Ceffey	0	1
Hamilton 1	O Kearny	Finney	8	Hodgeman	Favore	O Stafford	12	8 Han			1	-	Anderson	Lien
			0	0 Edwards	0	Reno	76		2	Greenwood	Woodsen	Allen	1 Ecurbo	
0	4	0	Gray	Ford	0	1 Prott	0	Sedgw		Batter O Elk		0	0	
Stanton	Graet	Haskeli			Kiewa		Kegman					Wilson	Neasho	10 Crawten
0 Mortos	O Stevens	1 Seward	O Meade	O Clark	O Comanche	Barber	1 Harper	Sums		10 lovley	O Chastaugus	2 Martgamery	2 Labette	3 Cheroke

2024 Medicaid Dental Provider Network





Resources

Low reimbursement rates are the #1 reason dentists cite for not enrolling in Medicaid.

We get it. That's finally changing!

Now is the time to take another look at becoming a Medicaid provider!

Dental Provider Resources

Resources for dental offices to consider becoming a Medicaid provider are available on the Pathways to Oral Health website:

https://pathwaystooralhealth.org/dental-providers/



Provider Guidance

Our goal is to make becoming a Medicaid provider as simple and straightforward as possible. From a comprehensive list of covered codes to details on enrolling and credentialing, we've got you covered. Learn about eligibility, what services are included, and how to file claims with ease.

- (Glossary
- (iii) Kansas Medicaid Adult Dental Fee Schedule
- Kansas Medicaid Dental Coverage
- Enrolling & Credentialing
- Filing Claims
- Your Practice, Your Way

More Resources for Dental Providers

 Oral Health Kansas Adult Dental Benefits Webpage

https://oralhealthkansas.org/MedicaidAdultDentalBenefits.html



For Providers

- Frequently Asked Questions, including who is eligible and how a practice can understand the needs of Medicaid consumers.
- Enroll to become a Medicaid provider.
- List of codes covered in the new benefit and the rates for each.
- Dr. Aaron Bumann, Kansas City, Missouri, pediatric dentist shares myths and facts about being a Medicaid dental provider in this video.

Blogs
 https://pathwaystooralhealth.org/blog/



Becoming a KanCare Dental Provider–Steps and Benefits

JULY 28, 2025

I'm here to help!

Bryan Thompson, Dental Medicaid Facilitator bthompson@oralhealthkansas.org
785-493-2649



ACCESSIBLE ORAL HEALTH

2025 ECHO:

BUILDING CONFIDENCE IN DENTAL TEAMS TO SERVE PEOPLE WITH DISABILITIES

- This series will include 5 courses on Thursdays, beginning September 4 through October 2, 2025.
- All courses will be held via Zoom Noon –
 1:00 PM CST.



Register Here:

bit.ly/AccessibleOralHealth2025ECHO









Dental Provider Advisory Group



Share your experiences and explore existing barriers and possible strategies as we work to improve the dental landscape for providers and all Kansans.

Who: Dentists & Dental Hygienists

Where: Virtual



When: Quarterly Meetings
Time: Approx. 8 hours/year
A stipend will be provided
Scan the QR code
or click here to

learn more

For further information please contact info@oralhealthkansas.org

- Goal is to understand and elevate the experiences of dental providers delivering dental care across the state.
- Includes:
 - Dentists
 - Dental Hygienists
 - Medicaid providers
 - Private practice providers
 - Safety-net clinic providers
 - Rural and urban providers
- Quarterly virtual meetings with stipends

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